



CONTENTS

2 Executive Summary

4

Resource Mobilisation Achievement

6

Key Statistical Data

8

EDF's Operation Areas in Thailand

10 Education Development in Thailand

16 EDF Board of Directors

17 Key Sponsors and Supporters

Executive **Summary**



77

EDF is focuses on the development of digital media and online channels to increase resource mobilisation capability and gain access to new prospect donors in digital world. In fiscal year 2017 (April 1st, 2017 – March 31st, 2018), EDF's total revenue for supporting the scholarship programs and development projects was at the amount of 73,565,808.92 baht, indicating a 10.96% decrease compared to the same period for FY 2016. This involves breaking down into 44,689,833.54 baht for domestic revenue (22.37% decrease from FY 2016), and 36,749,465.64 baht for international revenue (31.83% increase from FY 2016).

In FY 2017, EDF's major sponsors comprise; Mubadala Petroleum (Thailand) Ltd 7.35 million baht; Shinnyo-en Thailand Foundation, 3.47 million baht; American Women's Club of Thailand 2.27 million baht; Starbucks Fund 1.56 million baht; UBS Securities (Thailand) 1.44 million baht; and Me for Tomorrow by TomorrowCharity, 1.13 million baht.

For academic year 2017, EDF provided 10,074 scholarships valued 27,637,600 baht to needy students in 1,818 schools covering 53 provinces in Thailand.





2017 is the year of our condolences for the passing away of valued personnel for Thailand's education development, Col. Somkid Sreesangkom, EDF Chairman and former Senator of Udonthani province, at the age of 101 years on October 3rd, 2017. EDF is therefore, setting up Col. Somkid Sreesangkom Memorial Fund

to honor his goodness and pursue his resolution in help providing education opportunities to Thai less fortunate students to last forever.

For 30 years of the scholarship operation in Thailand (1988-2017), EDF has granted the total number of 364,916 scholarships, valued at a total of 613,845,899 baht for underprivileged and needy children in 5,497 schools throughout Thailand.

Not only the scholarship operation in Thailand, EDF also expanded its scholarship support to less fortunate students in Greater Mekong Sub region (GMS) countries since 2012. In FY 2017, EDF granted 4,975 scholarships valued at a total of 13,082,988.07 baht to poor students in the GMS countries.

Sunphet Nilrat Managing Director The Education for Development Foundation (EDF)

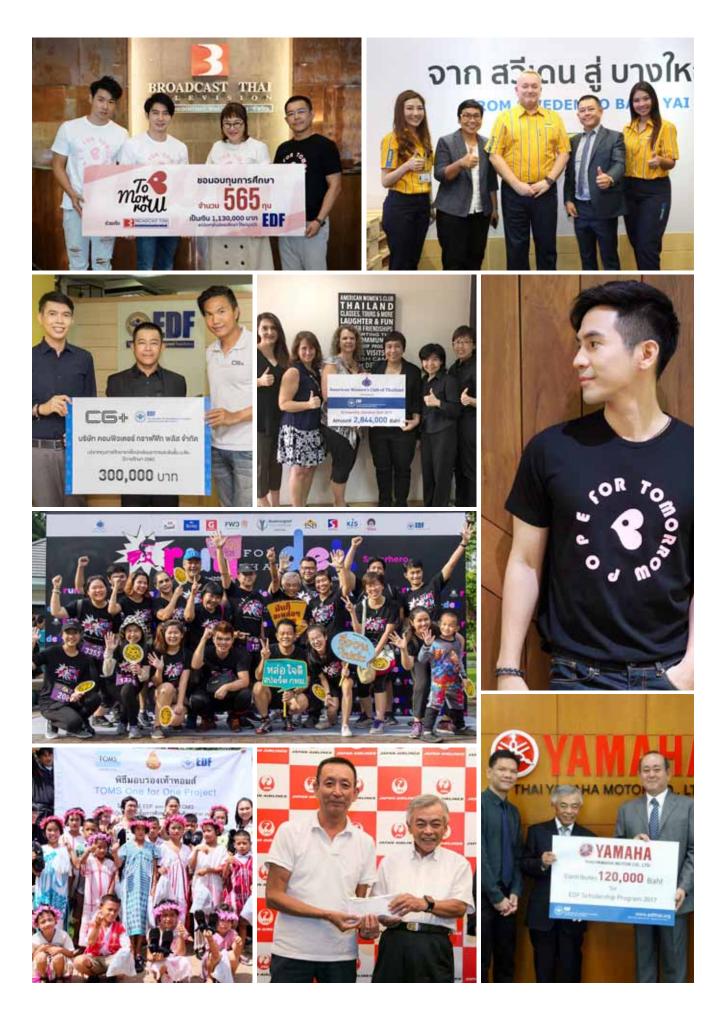
Resource **Mobilisation Achievement** Fiscal Year 2017

In the FY2017, EDF had the annual revenue of 73,565,808.92 baht in total. This is accounted for 10.96% decrease from that in FY2016, dividing into 44,981,594.00 baht from scholarship revenue (8.35% increase from that in FY2016), 27,456,301.47 baht from development project revenue (31.96% decrease from that in FY2016) and 1,127,913.45 baht from other income. The proportion of domestic revenue is 60.75% (44,689,833.54 baht) of the total annual revenue in the FY2017.

In FY2017, our featured special events and activities includes;

- American Women's Club of Thailand handed the 6th year donation valued 2.84 MB.
- Me for Tomorrow Charity T-shirt by TomorrowCharity contributed 565 scholarships valued 1,130,000 Baht.
- TOMS gave more than 38,000 TOMS shoes through TOMS One of One project to students in Tak Province.
- Computer Graphic Plus Co.,Ltd. handed 300,000 Baht donation.
- TTK Logistics (Thailand) Co.,Ltd. contributed 85 scholarships valued 170,000 Baht.
- Thai fans of Park Jin-young, GOT7 boy group, donated 130,000 THB in the occasion of his 22nd Birthday Anniversary.
- Thai Yamaha Motor Co.,Ltd. handed the 9th Year contribution valued 120,000 Baht.
- asap GO contributes 10% of revenue from from customers, car rental for 6 consecutive months
- Rotary International District 2590 (Shinkawasaki Rotary Club) organized a Scholarship Handover Ceremony in Nakornratchasima province.
- Donation Box Campaign at all branches of MUJI to raise fund to support EDF Scholarship Program.
- IKEA Bangyai partnered with EDF in co-organizing CSR activities in Nonthaburi province.

- Run for Dek Thai 2017 organised by American Women's Club of Thailand.
- Japan Airlines (JAL) organised JAL Mileage Bank Charity Golf 2017.
- Fukuoka Prefectural Assembly, Japan handed a donation to support EDF Program.
- Asia Vending Machine's CSR Campaign to donate partial of income to support EDF Program.
- Japanese students from Thammasat University under
 "THINK" project helped raise a donation at BTS Phrom Pong Station.
- Charity Golf Event held by BTMU Sawasdee Cup, Toyota Kai and Green Club.
- EDF charity booth at the 12th Osaka University Open Lecture in Bangkok.
- EDF donor organised a Charity Soccer Match to help raise fund for orphaned students.
- AdPocket handed a donation from customer's point redemption to support EDF Program.
- Ampanyuth Foundation hands a donation to support EDF Program.
- Japanese students from Thammasat University under
- "THINK" project helped promote EDF through their website.
- EDF Donation Boxes placed at 6 branches of Take Care Beauty Salon & Spa in Bangkok downtown



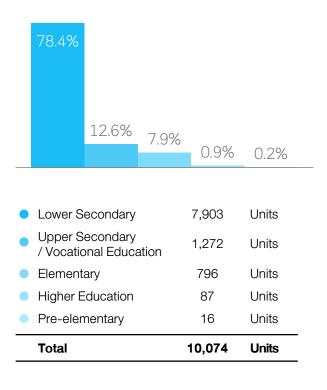
Key **Statistical Data** Fiscal Year 2017

Chart 1: Comparison of total revenue between Fiscal Year 2016 and 2017

	61.15%					
		37.32%				
			1.53%			
Fiscal year 2017						
• S	cholarship	44,9	81,594.00	Baht		

Total	73,565,808.92	Baht
• Other income	1,127,913.45	Baht
Development Project	27,456,301.47	Baht
	,	

Chart 2: Number of Scholarships categorised by educational level of beneficiaries, Academic Year 2017



Total			82,6	20,417.34	Baht		
Other	Other income			755,900.35			
Deve	Development Project			40,350,648.68			
Scholarship			41,5	13,868.31	Baht		
Fiscal year 2016							
				0.91%			
5	0.25%	48.8	4%				
5	025%	/ O O	6.07				

Chart 3: Number of scholarships categorised by scholarship program, Academic Year 2017

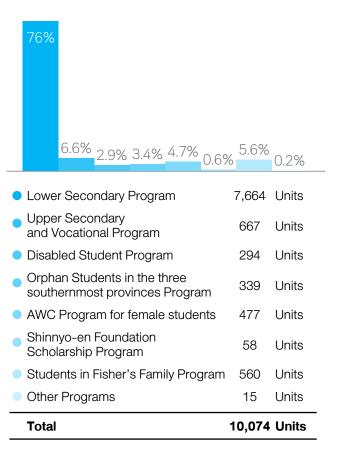




Chart 4: Source of Scholarship Revenue, Academic Year 2017

Chart 5: Project Funding Support categorised by type of project and number of beneficiaries, Fiscal Year 2017

Supported funds	48%			43.9%	Type of Project	Supported funds (baht)	Beneficiary schools	Beneficiary students
					Health Promotion	318,667.79	139	38,000
1.2% 3.5%		2.6%	0.8%		 Agriculture 	954,520	17	5,385
Beneficiary schools					and Career Development			
21%	34.2%		12.2%	28.5%	 Education and Student Capacity Improvement 	13,185,252.42	227	17,147
2.6%		1.5%			 Study Trip 	704,953	10	3,005
Beneficiary students					 Present Set Project 	214,575.52	81	96
53% 7.5%	24%	6.004		11.2%	 International Cooperation and Development 	12,078,332.74	189	8,057
7.378		4.2%	0.1%		Total	27,456,301.47	663	71,690

EDF's Operation Areas in Thailand

Northern 7 provinces

- Chiang Mai
 Chiang Rai
 Lamphun
- Lampang Phrae Phayao Uttaradit

Western 4 provinces

- Tak
- Kanchanaburi
- Phetchaburi
- Ratchaburi
- Prachuab Khiri Khan

Southern 7 provinces

- Surat Thani Nakhon Si Thammarat
- Pattani Yala Narathiwat
- Songkhla
 Trang

Northeastern 20 provinces

- Amnat Charoen
 Mukdahan
- Buri Ram
- Bueng Kan
- Chaiyaphum
- Khon Kaen
- KalasinLoei
- Nakhon PanomNong Khai

• Maha Sarakham

• Nong Bua Lam Phu

• Roi Et

- Sakon Nakhon
- Si Sa Ket
- Surin
- Nakhon Ratchasima Ubon Ratchathani
 - Udon Thani
 - Yasothon

Central 11 provinces

- Bangkok
 Pathum Thani
 Nakhon Nayok
 Samutprakan
- Suphan Buri Nakhon Prathom Phichit Nakhon Sawan
- Kamphaeng Phet Phetchabun Phitsanulok

Eastern 3 provinces

- Prachinburi
- Chon Buri Rayong

Total 53 provinces

Education Development in Thailand Fiscal Year 2017

Scholarship Project

During the year 2017 EDF continues to provide supports in scholarships to students in junior high school level. There is also an increase in the vocational students' scholarships by 11 percent (593 scholarships in 2016 compared to 668 scholarships in 2017). This year, the scholarship extends to support students from high school as well. In addition, EDF also provides support to university students. For the university level, we select students that had received scholarship since their years as a junior high school and still in need for supports to further their study in higher education. The scholarships aim to decrease the gap between urban students and those in the underserve area to receive equal education to be equipped with equal skills to compete for jobs in the future.

At present, EDF prioritizes giving advices and online communication to create a closer tie between the organization and students, as a guideline until the students graduated. We also hosted an activity to build relationship between the donors and the students at a university level for donors to give advice about life and work before students graduate and in the academic year 2017, 13 scholar students graduated from an undergraduate program, all 13 of them have found a job.

In addition, EDF sees the importance of the guardian teachers, who cooperate with EDF in providing scholarships to students. These teachers are driving force behind the success in providing scholarships to students. We've always look forward to improving and this year we introduce paperless office and move our communication and scholarship promotion through the use of ICT and internet such as email and LINE as a method of communication, which is more compatible, environmental friendly and allow instant connection. As of current, there are more than 1,000 members in the LINE Group consisting of those involved in the scholarship programs.

For academic year 2017, EDF provided 10,074 scholarships valued 27,637,600 baht to needy students in 1,818 schools throughout Thailand.

Students, Schools and Communities Development Projects

EDF continues to commit to developmental projects with the aim to improve children learning experience, to bring about a better quality of life to the community and to reduce the inequality gap. School Based Development Model is the strategy of development and then expands down to families and communities. Moreover, the project use 21st century learning to be integrated into the curriculum both inside the classroom and outside the class activates through Project Based Learning. For example, an integrated development project with 8 core subjects that leads to career development and vocational skills, schools' environment improvement, health improvement, equipment improvement that matched with the students need. The community will be strengthened to improve the vocational skills to create extra income for the people. The core of the project lies with the concept of sustainable development, all parties' participation and capacity Building. In 2017, EDF received additional network support from CAF America and Give2Asia, grant agencies from United States of America whom have vetted EDF as reliable transparent in financial management and project management with efficiency. Followings are projects done by EDF in the past year.



Education Development Projects

Education development projects have the objectives to improve the study environment for students to reach their full potential in the classroom and outside of the classroom in life skills and career skills in order for them to be prepared and ready for the future. In 2017 there are 14 schools and 14 vocational schools in 13 provinces that are working under this project.

The projects that are education development include Mubadala Integrated Development Projects in Songkhla and Prachuap Khiri Khan provinces supported by Mubadala Petroleum (Thailand) Limited, Thai Cyber Kids Project sponsored by Nokia Solution and Networks(Thailand) Limited, Dual Vocational Education & Career Development Project supported by Starbucks (U.S.A.), UPS Ride the Bright Future by UPS and students leaders camp by Shinnyoen, Japan.

Study Trip and Internship

It is a great opportunity for students from Thailand and internationally to do their internship and travel for a study trip for cultural, social, economic, and politics and language exchange. Students are able to learn more about the way of the Thai people as well as a chance to participate in volunteer activities. Activities include teacher assistance, teaching languages to Thai students in the rural area. They live among Thai people and do activities with the host family, helping them out in the daily routine to grasp a better understanding of the Thai culture. The study trip and internship aims for students to explore new knowledge, culture and discover new values such as giving and generosity. We want to embed the value of responsibility and community improvement as their core and nature for a better future that will be built by them. The projects cover 8 provinces in Thailand across all regions.

In 2017, there are two universities from Japan, bringing 36 students to participate in the project with EDF. Including Wakayama University and Ritsumeikan Asia Pacific University - APU

Agriculture and Career Development Projects

The project main targets are elementary school students and in some Junior high school students. The goal of the project is to embed agricultural skills, organic farming, vocational skills, and lifelong learning to students. Schools can use the products from the project as an ingredient for school's lunch to reduce the school expenses, and to help generate income for the school by selling products to the community. Students will harvest these skills and experiences to apply at home and for the future use.



















Remarkable **Projects** Fiscal Year 2017

Self-Reliance School Project

This project is supported by IKANO (Thailand) Limited or commonly known as IKEA. The project main goal is to develop the schools and improve the well-being of students and the locals to eat and live healthy in the healthy environment and for them to support each other in a friendly manner. The projects will be implemented in 5 schools to be a model of success and self-reliance for others to follow. These schools are located in Bang Yai, Nonthaburi.

Dual Vocational Education & Career Development Project

Starbucks (U.S.A.) gives supported to this project with the goal to promote education for higher vocational students who live in an underserve condition and want to pursue their study and work simultaneously. The Dual program will allow students to practice their skills, selfdevelopment, earn income to support themselves and study all at the same time. The curriculum will be in a dual program format that will allow students to work in unison with study. The project targets 150 students from 14 vocational schools and 7 provinces which are Bangkok, Pathum Thani, Chonburi, Chiang Mai, Udon Thani, Khon Kaen and Phuket.

UPS Ride the Bright Future

This project received support from UPS Foundation in U.S.A. with a clear goal to provide compatible transportation method to schools for students living in the rural area, especially those in the uphill area. The project also wants to create a moral sense about safety driving and follow the rules of law of the road and traffic. The project will support 100 bicycles and 100 helmets as well as give training about safe driving and follow the road's rules and traffic signs. The training will also include information about bicycle maintenance. The target area of this project is Mae Sot, Pob Phra, Mae Ramad, Tah Song Yang and Aung Pang districts in Tak Province. Students who are graduating will have to return the bicycle for the new incoming students to use.

Mubadala Petroleum Integrated Development (MPID)

Mubadala Petroleum (Thailand) Limited has continued to provide their support uninterrupted for the fifth consecutive year in Songkhla Province and it marks the second year in Prachuap Khiri Khan Province. The objective of this project is to improve the wellbeing of the community and children as well as promote a better education for children and student. The project looks to achieve its goal by 1) providing scholarships to reduce the inequality gap and allow children to pursue higher education. The scholarship mainly aims at fishermen families. The project also provides support at large through 'Project Based Learning' to enable students to have firsthand experience in agriculture and vocational skills. The activities will be integrated into the 8 subjects under the curriculum and to promote local wisdom in order to preserve the local culture, skills and for children to feel proud about their home. For instant, fishery, local cuisine and local dessert, local art such as dip dire batik scarf, performing art of Manora dancing, and training camps for teachers and students to promote ocean preservation and English camp just to name a few. 2) Schools development through facility improvement in schools' sanitary system and renovation such as canteen, library, computer room, playground and water fountain. The support also cover material purchase for the school such as projectors, textbook, desk, chair, musical instruments and sport equipment for the schools to be well-equipped and ready in all area. 3) Community development by provide training to the locals for them to have jobs such as handcraft and local cuisine to generate sustainable income and preservation of the local culture and tradition, wisdom to be passed on from generation to the next. Community development focuses on participation

from all sides including the local organizations by hosting training days for the local. In 2017 7,730 people benefit from this project in Songkhla Province and 10,032 beneficiaries in Prachuap Khiri Khan Province.

Because this is a continuous project from previous years, the objectives of the project in 2017 shifts the focus toward sustainability for the schools and the communities through management improvement model for these beneficiaries to have money circulation that allow them to reinvest in the project in the following year and use the profit to expand the project to further length or to be invested in facility improvement rather than giving the financial support directly. We also look to build a network between the schools, communities and families in the hope that the project will be expanded to the family level.

In addition to project development, we also see the importance in individual capacity training to create leaders in students for them to take the lead in the social development with creativity in their respective area and be the leaders in their schools. This year, we add students' leaders' camp into the list of activities done. 50 students from 6 schools have the opportunity to participate in the camp. Teachers and local community leaders also have an opportunity to take a study trip and bring the knowledge back to their hometown.



EDF's & EDF International's **Board of Directors**

EDF's Board of Directors



Mr.Terumasa Akio

Chairman



Dr.Thongchai Chewprecha

Director



Ms.Nartrudee Nakornvacha

Director, Secretary and Treasurer



Mr.Udorn Tantisoonthorn

Director



Mr.Chatchai Yenbamroong

Director



Mr.Sunphet Nilrat

Managing Director



Dr.Panom Pongpaibool

Director



Mr.Sakda Sreesangkom

Director

Key Sponsors and Supporters Fiscal Year 2017

- Mubadala Petroleum (Thailand) Ltd.
- SHINNYO-EN (THAILAND) FOUNDATION
- American Women's Club of Thailand
- Starbucks Fund
- UBS Securities (Thailand) Ltd.
- TomorrowCharity
- UPS Foundation Inc.
- Ikano (Thailand) Limited
- Target Fund at CAF America
- GREEN CLUB
- MUJI Retail (Thailand) Co., Ltd.
- Computer Graphic Plus Co.,Ltd.
- Advanced Computer Eyes Co.,Ltd.
- TTK Logistics (Thailand) Co.,Ltd
- Bangchak Petroluem Public Company Limited
- TOMS SHOES, LLC
- TAKIGAWA WELFARE FOUNDATION
- THAI YAMAHA MOTOR Co., Ltd.
- ROTARY INTERNATIONAL DISTRICT 2590
- GOOGLE MATCHING GIFTS PROGRAM



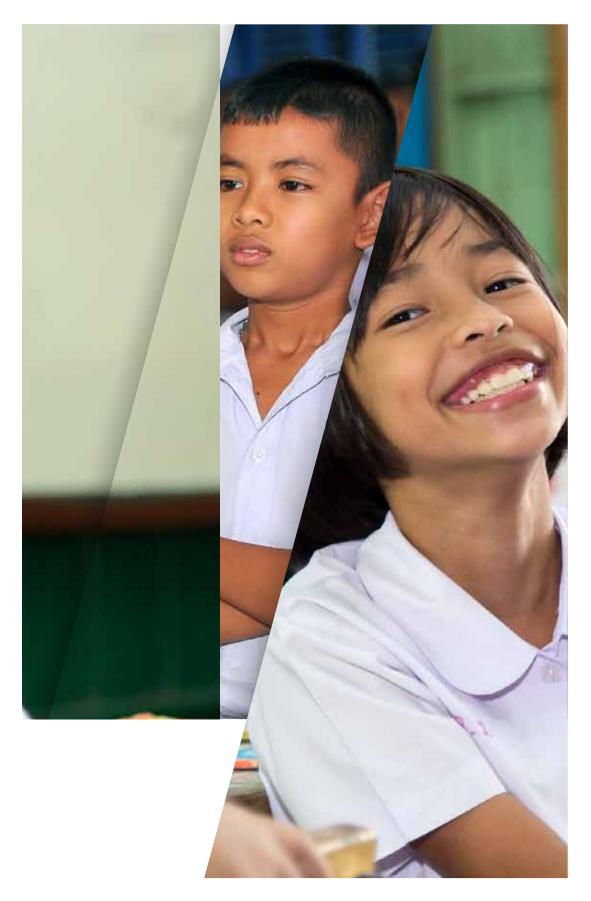














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